



The Lodge
of the
Lexington
Ski Club

The Yodeler

Read Us Online at WWW.LEXSKI.ORG

November 2022

Executive Board

President: *Eric Pearlman* president@lexski.org

Vice President & Lodge Chair:

Dan and Kristen Butler lodgechair@lexski.org

Secretary: *Cindy Darcy* secretary@lexski.org

Treasurer: *Kevin Baker* treasurer@lexski.org

Membership: *Marc Garrigus* membership@lexski.org

Activities: *Mike Sciarretta* social@lexski.org

Communications: *Marsha Fox* info@lexski.org

LexSki Membership Meetings

November 15, 2022 Membership Meeting will be on Zoom at 7:30 PM.

LexSki Events

December 20, 2022 Holiday Party, Belmont Hill School, Room location TBD.

President's Report (President@lexski.org)

With our November E-Board meeting concluding we welcome five new families to the club! It will be great to see a new a new group of young skiers putting in a hard day at the slopes and then heading to the hot chocolate machine when they return.

As ski season approaches the lodge is close to being ready for the holidays! Kristen and Dan have been hard at work along with the many elves helping to pull it all together.

I wish everyone a Happy Thanksgiving and look forward to seeing you all soon.

Eric Pearlman

President@LexSki.org

Lodge Report (LodgeChair@lexski.org)

Wow! An amazing amount of work has been completed at the work weekends. Thank you so much for all your hard work. So many curious things we learned, like there is a bucket under the bar sink catching drips, there is a bucket in the dining room storage closet catching drips and replacing floor joists is going to be tricky.

We now have an NEW online problem log system (this replaces the log book on the office counter). Phase 1 is for people to enter problems that they encounter (you can fix them too, but please log them so we know what is going on). You can link to the Lexski Log Form (the link will be added to the website). Please start using this form to enter in all problems that you notice. Temporarily there is a printed spreadsheet of all the tasks that are on the existing list in the Office. Phase 2 will be all members can see the existing log online so if you are at the Club, you can take a look and see if there is something that you can fix. Phase 3 will be all members can update the log (notes, status, who fixed).

The dining room is coming along fabulously, thank you to the insulation crew this weekend. Electrician is in this week, sheet rockers are next, then painting. We expect to be painting on November 26th & 27th, if anyone is available to help out, please let us know. Then the drop ceiling goes in and the electrician finishes up.

Thank you,

Dan and Kristen

Lodge Chairs

LodgeChair@LexSki.org

Social Report (Social@lexski.org)

Thank you to everyone who was able to come out to the Octoberfest Meeting last month, it was a great success!

This past Thursday a few of us met us for dinner and the Warren Miller film. I can safely say it pumped us up for some skiing this season.

Upcoming events include our December Holiday Party and the Bannf Film Festival in February. More information to come on the specifics of those events.

Mike Sciarretta
Social@LexSki.org

Treasurer's Report (Treasurer@lexski.org)

As of 11/5/22:

TD Operating Checking	\$ 8,255.52
EIDL Checking	\$ 61,922.56
TD Operating Money Mkt	\$ 20,927.00
Cap Improvement Fund Money Mkt:	\$ 117,135.65
Cap Improvement Donations Money Mkt:	\$ 2,403.00
Emergency Fund Money Mkt:	\$ 43,500.00

TOTAL FUNDS:	\$ 254,143.73

This month we welcomed 5 new families to the club, which helped narrow the budget shortfall that I wrote about in last month's report. We had anticipated in our annual budget that we would collect \$84,619 in membership dues. With the addition of our 5 newest families, our actual dues receipts now total \$82,469, for a much lower budget shortfall of \$2,150. The addition of these members also allowed us to add \$7,500 to the Capital Improvement Fund, since each family paid their new family initiation fee. Overall, I am happy to report that the club remains in great financial condition as we enter the winter and emerge from the difficulties that COVID brought on us.

Work Weekend invoices will be emailed out soon to those who did not participate in a work weekend, in accordance with the by-laws. I would appreciate your prompt payment if you receive an invoice.

I have just recently begun to receive some of the contractor invoices from the dining room project, so you will see the balances of some of the accounts drop in future reports as each contractor is paid for the work that they have done.

Guest fee income to date has totaled \$4,195 for this season, and I hope this income stream remains strong throughout the winter. It is great to see the lodge getting used by the membership more frequently, and guest fees should easily be able to meet our revenue expectation of \$7,500 for the fiscal year.

Bank of New England has released our mortgage lien, and I recently filed the lien release documents with the Grafton County Registry of Deeds and NH Secretary of State. Our 1st full payment of approximately \$800 has been made to the SBA to begin paying down the principal on our SBA loan. The current balance on this 30 year loan is approximately \$166,000.

Reminders:

- Guest fees have increased to \$30/night per adult and \$10 for teens age 13-20.
- There is a new PURPLE color coded reservation form on the website for 2022-2023 reservations.
- If you are hosting, please make sure all reservation forms use only the newest PURPLE form.
- When sending your off-season reservation forms along, please always ensure the file name includes your name and the date of the visit; i.e. "Baker10-7-22." Adobe PDF's are preferred when emailing your forms, as they are easily uploaded to Quickbooks.

As always, if you have any questions please reach out.

Kevin Baker
treasurer@lexski.org

Membership Report (Membership@lexski.org)

Please welcome the Chervens, Kmetzs, Formans, Jahnes and Curtins as new members! All joined in October!

Currently in the prospective member pipeline are the Hiltons, Weinstains, Calhouns, Leitch, Chens, Caggioni-Negrini, Swartz and Avrahami-Hamel families. If you're sponsoring one of those families, reach out to them and get them excited about the ski season!

NOTE: I need sponsors for the Swartz (2 families) and Avrahami-Hamel families (1 to join the Pinskys).

To keep the club functioning, we need to continue to focus on bringing new families into the Club! Our most successful approach is with families referred to the Club by existing members. Please think about who you know that might enjoy the club and invite them up!

Sponsor families, please remember to be available for any questions your prospective member family may have, and to help them with the reservation process. I need sponsor letters from:

- Gardners (for the Caggioni-Negrini family)
- Alaimo (for the Calhouns)
- Martin (for the Calhouns)
- Connell (for the Chens)
- Scholl (for the Chens)
- Alaimo (for the Hiltons)
- Pearlman (for the Hiltons)

Marc Garrigus
Membership@LexSki.org

Communication Report (Info@lexski.org)

I am still interested in finding pictures from recent events (picnic, wine tasting, hiking etc) and ski and snowboarding pics for the website.

Marsha Fox
Communications
Info@LexSki.org

Secretary Report (Secretary@lexski.org)

October 18, 2022
Membership Meeting

Attendance: 22 members

Membership: Four families completed their membership requirements: Forman, Cherven, Kmetz and Caggione-Negrini. Running a booth at four town days over the summer and early fall got the names of 70 interested families. The current prospective member families are: Weinstains, Curtins, Jahnes, Chens, Hiltons, Leitches and Johnson.

Lodge: The derivative wing plumbing work (over the dining room) has been completed, and insulation sprayed on the dining room outer walls. Next is completing the electrical work, installing the new ceiling and sheetrocking the walls. There are two remaining work weekends: Oct 29-30 and Nov 5-6.

Social: The October 15-16 hiking weekend was well attended and very enjoyable. Marc Garrigus is organizing an outing to the Warren Miller ski moving on November 9, at the Somerville theater.

Treasurer: The club is in good financial shape, with the new families about to join replacing those who resigned or went in active. EIDL loan funds are being used first for operating expenses of the ski club.

The reservation form has been updated for the 2022-2023 season, with the new guest fees (\$30/night for adults; \$10/night for teens). The new form has the year in a PURPLE box; hosts - please make sure all the forms you get from members have the PURPLE box. Members - please save your reservation form with your family name and a date from one of the dates of your stay, e.g. Darcy_Jan17.xls. Please make sure to Venmo in your fees on the last night of your stay.

The loan for the furnace has been paid off, and Kevin is working to get the release of mortgage appropriately filed. Payments for the EIDL loan will increase in December, and will be approximately \$722/month. (Up until December, we have made interest-only payments on the loan.)

Communications: The updated version of the club's web site will be going live soon. The old version will remain for a while as various components gradually get shifted to the new version.

Cindy Darcy
Secretary